



Copper's Uses, Benefits, and Products

Copper is a metal known for its diversity and longevity. While you can find copper in different industries, one of the most common — which the majority of Three D Metals customers use it for — is in the power industry.

Learn more about copper, common applications, its versatility, and what to know about the quoting process in this Three D Metals resource.

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Employee Spotlight: Say 'Hi' to Karli!

Karli O'Rourke is an inside sales specialist at Three D Metals. She started as a self-named "first impression specialist" where she assisted with the filing and helping out our sales and accounting departments while she was earning her associate's degree. In early 2016, Karli made the move to full-time as an administrative assistant before moving to inside sales rep.

"I got my feet wet working with customers and learned how to service accounts. That kept me working and growing until 2022 when I moved into my current role, lead inside sales rep," Karli said. "I now manage a team of sales and customer service rockstars while still working with our customer base."

We sat down with Karli to find out more about why she likes working at Three D Metals!

Q: What's a typical day like?

A: We start at our morning meeting with the entire sales team from every branch. We have a quick Teams meeting to start our day strong. We spend the rest of the day working on quotes, orders, customer calls, and leaving our customers with a smile.

Q: What is the most unique/your favorite part about working at Three D?

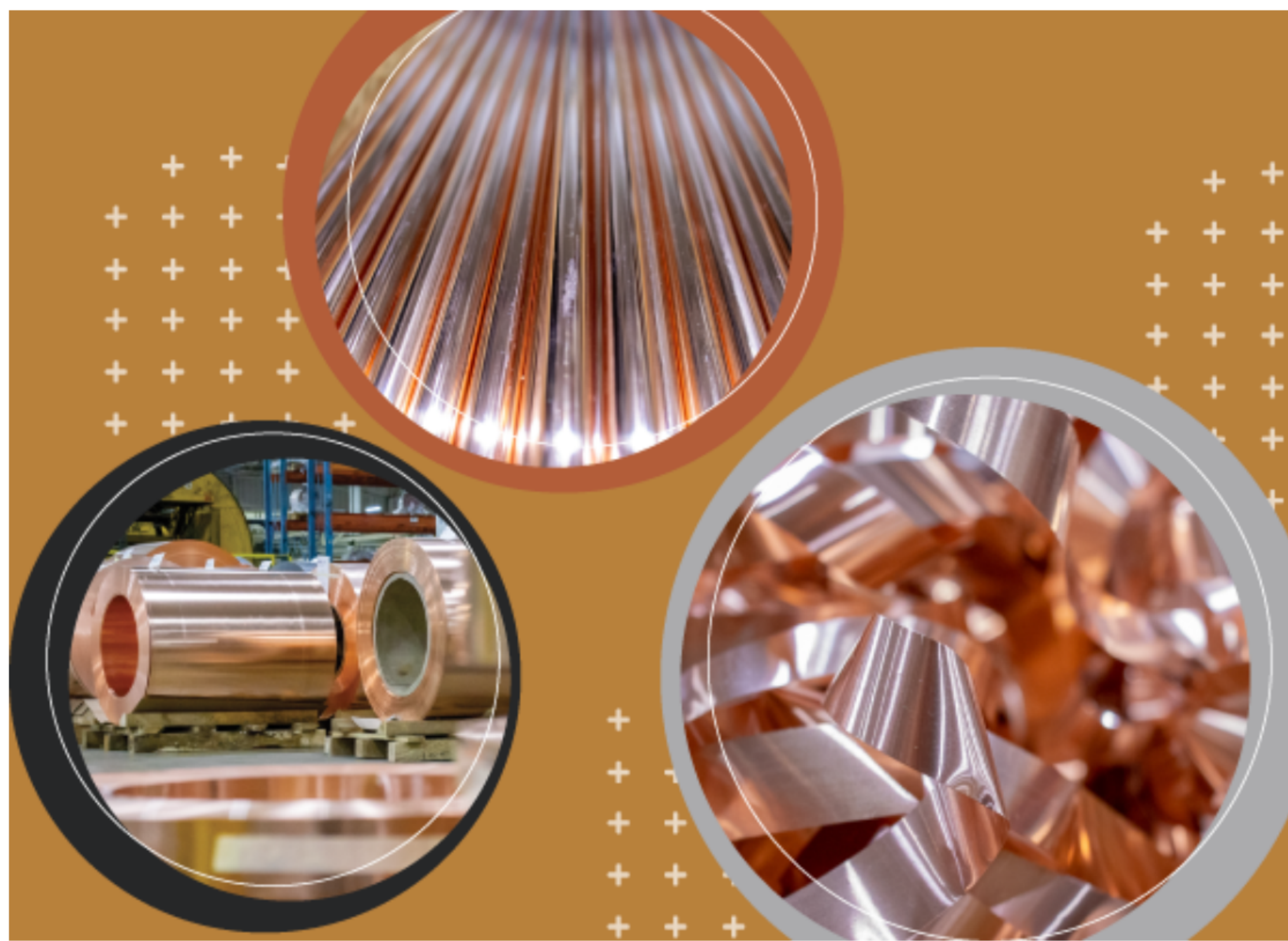
A: My favorite part about working at Three D is walking into work knowing that no matter what, I'm going to have a good day. We have a unique balance where we are able to get a lot done and manage to have a very fun time doing it!

Q: What is it like working with the sales team?

A: It's the place to be! We work hard to hit goals, all while having a blast. We have a special blend of folks on our team. Veterans who have been in the industry for years, former machine operators, and some just starting out in their careers. We work together and learn from each other constantly.

Q: Can you walk us through the sales process?

A: Quotes and orders are sent our way via our website, email, or phone call. Our sales staff then works to find exactly what our customers are looking for using their customized spec. We offer our best price and lead time. When we secure that order, we get it rolling with the plant. Although the material is technically in production's hands, our sales team follows it every step of the way while keeping our customers involved in the process. We deliver updates so they can plan accordingly. Once material leaves the building, we follow up with customers on anything they may need to then start their process. Our sales team is here to make your life easier!



Fun Copper Facts

Quick trivia: Can you name copper's atomic number? Find the answer [and other noteworthy copper facts] in this article.

[Test Your Copper Knowledge](#)

